

CASE STUDY

Sharon is a fantastic well-rounded Business Coach who offers much more than just sales advice.

I started working with Sharon one on one on ways to strengthen my sales approach including how to best offer and pitch my holistic safety solutions. Her knowledge, experience and support continue to help me strengthen my focus and direction to take to grow my business and achieve ongoing success.

Before hiring Sharon I was so getting very overwhelmed with what had to be done in my business that I had no clear structure on sales strategy.

She has given me clear direction and focus with my business, understanding the steps in the sales process to be able to nail the deal.

After just one 1:1 coaching session I was able to secure business estimated at \$20k and another 12 month contract with ease.

Angelina Badri Founder/Managing Director
Universal safety Wellness Pty Ltd.

\$20K

SECURED BUSINESS

After just one 1:1 session

